



GREENE COUNTY AMBULANCE REVIEW STUDY

Wednesday, April 9, 2025 at 6:00 p.m.
Greene County Emergency Services
Meeting No. 5 Agenda

1. Distribution of Materials

- a. Summary of Meeting Minutes – March 12, 2025, Greene County Ambulance Review Study Meeting No. 4
- b. Memo from County Administrator Dated March 28, 2025
- c. Attendance Sheet
- d. Articles Regarding Steuben, Ulster, and Rensselaer Counties
- e. Times Union Article, Sunday, April 6, 2025, A Patchwork of Ambulance Services
- f. March 24, 2025, Email From Greenville Rescue Squad, Inc.
- g. Three Spreadsheets – Impact to County Taxes
- h. Meeting No. 5 Agenda

2. Systems Option #1 – Transfer to County With Somewhat Status Quo Ops

- a. Transfer Existing Staff With Increased Wages = Retention/Recruitment Efforts
- b. Payroll Projection or Estimated Cost Out Assuming County Takeover With Guesstimate of Pay Increases - Recruitment and Retention
- c. Existing Staff Transfer Increases Budget \$1.6 - \$1.8 Million
- d. Existing Staff Inventory Too Small – Must Be Expanded
- e. Cost Projection Estimate is Difficult Without Knowing FTE/PTE Balance
- f. Assumption of Some Fallout – Decline Employment or Fill Back of Office Needs

3. Systems Option #2 – County Consolidation

- a. Expand Operations With Two Concepts (See Option #1) and
 - i. Create a Transition Staffing Year - Provide Evaluation Period
 - ii. Fly Car Operations Not Having An Existing Problem – Maintain
 - iii. T/F Create a 7/3/5 System:
 - 7 BLS – EMT Transport Rigs
 - 3 ALS – PM Transport Rigs
 - 5 Fly Cars - PM Non-Transport
 - iv. System Requires 210,000 Annual Hours Of Personnel w/o PTO
 - v. With PTO Staff Increasing Annual Hours to 230,000 Hours
 - vi. Current Staffing Provides 187,000 Hours
 - Need to Add 21 FTE's or Combo
- b. Run a Transition Year and Re-evaluate:
 - i. Did Payroll Raises Maintain or Meet Retention Efforts?
 - ii. Did Payroll Raises & Civil Service Title Expansion Meet Recruitment Efforts?
 - iii. Can 7/3/5 System Be Modified re: Fly Car Inclusion?
 - Can Fly Car Use Be Reduced With Consistent 7/3 Staffing?
 - Will Any System Redesign Ever Eliminate Fly Car Use?
 - Fly Car as Shift Supervisors?
- c. Staffing Increases and Payroll Adjustments Will Add Additional:
 - i. Systems Cost of \$1.5 mil - \$1.7 mil to Total \$3.2 - \$3.5 mil/yr

NB: These cost increases are payroll/benefit centered only. System's asset evaluation would still need to be reviewed. In addition, it is assumed that, as of now, the potential revenue of invoicing insurance, Medicaid and Medicare would be used to offset operating expenses. This needs to be confirmed.

4. Systems Option #3 – Continue Town Operations and Ownership

- a. Maintain Existing Town Ownership of EMS Systems While County Provides Additional Funding to Town Finances
- b. Expanded County Contribution to Towns To Be Determined - Full Contribution or Percentages?
- c. The Fly Car System Remains As Is, Until Further Evaluation
- d. Via IMA's - Standardized System Operations:
 - i. Payroll Parity
 - ii. Training Consistency
 - iii. Fleet Standardization
 - iv. Equipment Standardization
 - v. Eliminate Job Hopping Between Agencies (Legality?)

NB: Option #3 may not address the towns of Greenville or Durham issues.

5. Systems Option #4 - Combine Options #2 and #3 and, After Some Years of Operation and Evaluation, Adjust as Necessary

- a. Determine Fly Car Status Long Term
- b. Evaluate Response Times
- c. Quantify Calls for Service and Impact of Moving – Roving Vehicles
- d. Determine if a 7/3/5 System Needs to be Increased or Decreased

6. Systems Option #5 – Seek Competitive Bids From Independent EMS Operators

- a. Research and Contact Current Ambulance Transport Entities to Determine Whether a Contractual Arrangement Could Serve the Entire County
- b. This Would Need to be Negotiated With Current Unions and Their Respective Collective Bargaining Agreements

7. Other Issues for Discussion

- a. NYS SSI Consolidation Grant
 - i. Requires Five (5) Agencies to Join and Seek \$1.250k Among Applicants
- b. County to Seek CON Designation
- c. Current Level of Funding Made By Towns and Any Change Thereof After Whatever Option is Implemented
- d. Asset Management Decisions
 - i. Status of Fleet and Equipment
 - ii. Condition and Future Use of Town EMS Headquarters
- e. Status of NYS Legislation and Creation of Special Taxing District
- f. Process to Communicate Direction/Decision With County Residents